

The Genuine. The Original.



Overhead Door Corporation
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August 3, 2010

Dear Valued Overhead Door and Wayne-Dalton Customers,

With Wayne-Dalton joining the Overhead Door Corporation, our combined company is now the largest manufacturer, distributor and marketer of access systems products for residential, commercial and industrial applications.

Our intent has always been to keep the Overhead Door and Wayne-Dalton brands and distribution channels separate. We would like to also remind you that, although there are some product synergy opportunities, most of the Overhead Door and Wayne-Dalton product portfolios and specifications will remain different. Each product portfolio is designed to meet specific market needs and each product is intended to satisfy specific customer requirements.

Maintaining brand and product distinctions among the majority of products preserves the unique strengths that have made both Overhead Door and Wayne-Dalton successful over the years. Moving forward, we will continue to build upon those strengths and work with you to help you build your business.

Sincerely,

A handwritten signature in black ink, appearing to read "Preston Bowen".

Preston Bowen
Senior Vice President,
Sales & Marketing

A handwritten signature in black ink, appearing to read "Jeff Franklin".

Jeff Franklin
Executive Vice President,
Global Sales & Distribution

Overhead Door Corporation
A Subsidiary of Sanwa Holdings Corporation

